

MBE Worldwide Group

FY2021 Results



Key Figures

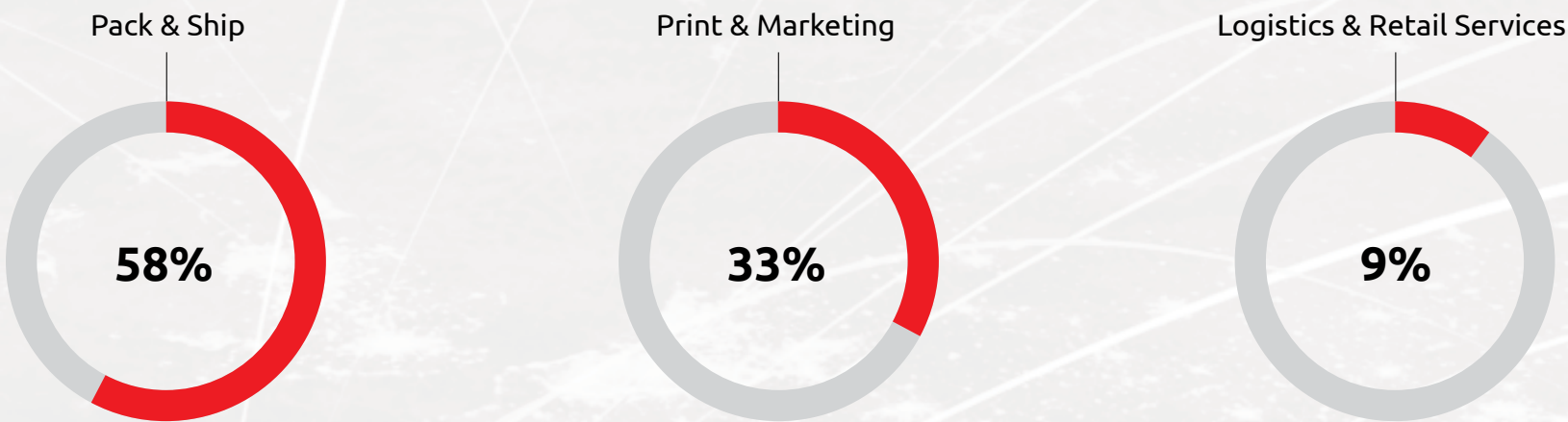
System-wide Sales

€1.01 bln (US\$1.2 bln)

e-Commerce GMV

€24 bln (US\$28.5 bln)

System-wide Sales Mix



People

Service Centers

2,900+

Countries

53

Associates

12,000+

Business Customers

1,000,000

Head Offices

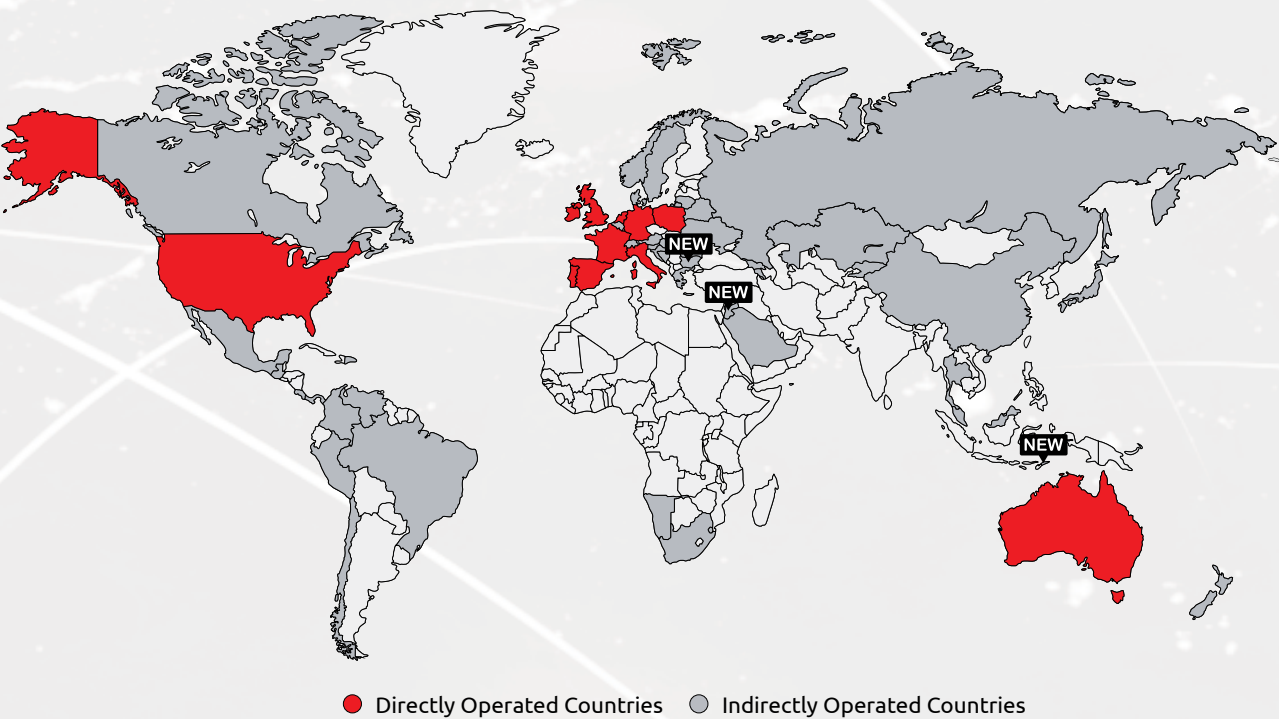
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Worldwide Development

208 New Service Centers opened

3 New MBE Countries

Bulgaria Jordan Timor-Leste



Few Recent Key Milestones

2021

Further expansion in e-commerce and international market

Acquisition of PrestaShop, PACK & SEND and Multicopy; MBE establishes a direct presence in the UK & Ireland.

2020

Agreement with Oaktree

Funds managed by Oaktree Capital Management, L.P. acquired up to 40% ownership in MBE Worldwide.

2018

DOS* acquisition

MBE started acquiring majority ownership in selected MBE Service Centers.
*Directly Operated Stores

2017

International Expansion

MBE Worldwide acquires PostNet & AlphaGraphics in the US.

About us

MBE Worldwide S.p.A. ("MBE"), a privately-owned company with its headquarters in Italy, is a Global Commerce enabler for SMBs and consumers thanks to its platform providing e-commerce, fulfillment, shipping, marketing and print solutions via multi-brand operations: PrestaShop, Mail Boxes Etc. (except the US and Canada), PostNet, PACK & SEND, Spedingo.com, AlphaGraphics, Multicopy and Print Speak. The combination of our retail platform - that currently counts 2,900+ Service Centers in 53 Countries with more than 12.000 associates - with our PrestaShop ecommerce platform served almost 1 Mln business customers in FY2021.

